Peter Kayatz, *PhD*

Contact



Name	Peter Kayatz, PhD
Address	Science Park Innsbruck Mitterweg 24 A-6020 Innsbruck, Austria
Web	kayatz@waterbergh.com / www.waterbergh.com
Tel / Fax / Skype	+43 512 270 245-27 / - 28 / waterbergh
Languages	German, English
Profiles	LinkedIn, Xing
Organizations	plcd - Pharma Lizenz Club Deutschland DÖIM – Dachverband Österreichischer Interim Manager

Professional Experience

since 2008 — **Waterbergh Management** (Owner)
Hightech Start-up Consulting
Business Planning, Deal Structuring, Negotiation, Financing, Licensing, Business Development, Interim Management, Coaching

2004 - 2008 — **AlcaSynn Pharmaceuticals** (Managing Director)
Drug development company focusing on small molecules of the morphinan group (www.sanochemia.at).

Set up of organization
Acquisition of grants and soft loans > € 1 million
Trade sale to Sanochemia Pharmazeutika AG for € 20 million (post money valuation)

Project management according to PMA / IPMA guidelines for the development and production of HAPI GMP material for GLP toxicity testing. Coordination of nine working groups. Time frame: 18 months. Manufacturing site: Sanochemia.

2002 – 2004 — **CAST - Center for Academic Spin-offs Tyrol** (Portfolio Manager)
Technology transfer centre based at the University of Innsbruck, Tyrol, Austria. CAST offers management consulting and seed financing (www.cast-tyrol.at).

Portfolio management, interim management, venture development, fundraising.

2001 – 2002 **Roche Innovatis** (Interim Manager)
Developer, manufacturer, and distributor of laboratory devices for automated cell culture analysis for the pharmaceutical and biotech industry (www.innovatis.com).

Redesign and setup of organizational structure, workflow management, product development, and negotiation of suppliers, subsequent to a growth financing by Ventizz Capital Partners, Düsseldorf.

2000 – 2001 **IMH Venture Capital** (Interim Investment Manager)
International venture capital company with over EUR 100 mn assets under management. Since 2003, the IMH-funds are being managed by Triginta Capital (www.triginta-capital.com).

Planning and execution of the life sciences competence centre within IMH. Managing due diligence processes, deal structuring, financing, and deal monitoring of early-stage life sciences companies.

2000 – 2002 **IVP - Innovations & Venture – Partners GmbH** (Venture Capital Advisor)
Management consultancy, Berlin – Nuremberg – Munich, focusing on venture capital and private equity financing as well as turn-around management. In 2005 IVP Innovations & Venture - Partners merged with FairVest to form Concentro Management (www.concentro.de).

Head of the Competence Center 'Life Sciences'
Consulting of Venture Capital Firms: venture screen / due diligence
Start-up Consulting: acquisition of venture capital / interim management

Activities

since 2018 **Member of the Advisory Board of Alpine Quantum Technologies**, Innsbruck
AQT realizes the first general-purpose Quantum Computer.

since 2018 **Member of the Board of Regenta Pharmaceutical**, Singapore
Regenta Pharmaceuticals is a biopharmaceutical company headquartered in Beijing, China and Singapore bringing innovative medicines to patients in China and around Asia.

since 2015 **Lecturer in Financial Planning and Management at UFL**, Liechtenstein
UFL is the Private University in the Principality of Liechtenstein.

2016 - 2019 **Lecturer in Entrepreneurship & Innovation, and Marketing, at MCI**, Innsbruck
MCI Management Center Innsbruck – The Entrepreneurial School®

2015 **Coach & Panelist at the Ignite Training Program for Entrepreneurship, Cambridge Judge Business School**
Ignite is an intensive, one-week training program for aspiring entrepreneurs and corporate innovators to trial and prepare business ideas for the commercial environment.

2012 - 2019	**Member of the Advisory Board of tech2b,** Linz tech2b Inkubator GmbH is the Upper Austrian business high-tech incubator.
2009 - 2010	**Shareholder & Coach of peakfactor GmbH**, Berlin Science & business network for decision makers and professionals in the pharmaceutical and biotech industries.
2008	**Member of the Shareholder Committee of Axon Neurosciences**, Vienna Developing therapeutic small molecules and vaccines for Alzheimer's disease.
2004 - 2017	**Juror and Coach for Science4Life Venture Cup** The European key business plan competition for life sciences and chemistry.
2002	**Author of a Book Chapter in 'Gene Technology as an Economic Factor'** A workshop at the 'Berlin-Brandenburg Academy of Science' "Gene technology as an economic factor: definitions and assessment criteria, a Workshop" published by K. Köchy and F. Hucho, Spektrum, Akademischer Verlag, 2002
1999	**Peer Reviewer for Graefes Arch. Clin. Exp. Ophthalmol.** Referee in the peer review procedure of the international scientific journal Graefes Archive for Clinical and Experimental Ophthalmology

Advanced Education

2019	**Certification as Interim Manager** incite, Vienna, according to ISO 17024
2019	**Learning Journey to Silicon Savannah, Nairobi** Ecotec, Wien
2018	**Art of Hosting – Professional Programme on Facilitation and Participatory Leadership** European Forum Alpbach, Alpbach
2018	**Organization Design Work Shop** Handelsblatt Fachmedien, Cologne
2017	**Global Innovation Expert Program Module** Innovation Orbit, Vienna
2013	**Conducting Difficult Negotiations** plcd - Pharma Lizenz Club Deutschland, Mannheim
2010	**Licensing & Business Development** plcd - Pharma Lizenz Club Deutschland, Berlin
2009	**Scientific Market Positioning** plcd - Pharma Lizenz Club Deutschland, Darmstadt

2008	**License Contract Valuation** Avance, Mannheim
2005	**Negotiation Strategies Course** EBD Group, Munich
2004	**Licensing in the Pharmaceutical and Biotech Industries** Forum Institute for Management, Heidelberg
2004	**Marketing of Scientific Study Results** Forum Institute for Management, Heidelberg
2001	**Legal Structuring of Venture Capital Transactions** Euroforum, Hamburg
2000 - 2001	**Postgraduate 'BioBusiness'** University of Heidelberg Management of high-tech companies, accounting, financing & valuation, controlling, patenting & licensing
2000	**Accounting & Balancing** Haufe Akademie, Munich

Grants & Awards

2003	**Science4Life Venture Cup 2003** (30 T€ prize-money) The European key business plan competition for life sciences and chemistry.
1999	**Borchers Plakette** - Award of the Technical University Aachen for my PhD Thesis with distinction
1991	**Scholarships**, Carl-Duisberg-Foundation and Bayer AG, Leverkusen

Academic Education

2000 **Doctor rerum medicinalium**, ophthalmology (magna cum laude)
University of Cologne, Medical School
Investigations into the pathogenesis of AMD (age-related macular degeneration), with a focus on the processing of peroxidized lipids and proteins in the retina of rats.

A total of 11 scientific full papers. Key publications are:

- Oxidation causes melanin fluorescence
  Invest Ophthalmol Vis Sci. 2001 Jan;42(1):241-6.

- Ultrastructural localization of light-induced lipid peroxides in the rat retina.
  Invest Ophthalmol Vis Sci. 1999 Sep;40(10):2314-21.

1999 **Doctor rerum naturalium**, cell biology (summa cum laude**)**
Technical University Aachen (RWTH)
Development of the first electron microscopic technique for the ultrastructural localization of lipid peroxides.

- 'Ultrastructural localization of light-induced lipid peroxides'
  Methods Enzymol. 2002;352:378-91

1993 - 1994 **Diploma Thesis**, protein chemistry (summa cum laude)
Diabetes Research Center, Dusseldorf
Signal transduction of the insulin receptor – investigation of the autophosphorylation sites of the intracellular domain of the insulin receptor

1987 – 1993 **Master Degree in Biology** (Dipl. Biol. - summa cum laude)
University of Cologne
Advanced courses in biochemistry, molecular genetics, organic chemistry, and botany