

Peter Kayatz, PhD

Contact

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Languages German, English
Profiles LinkedIn, Xing
Organizations plcd - Pharma Lizenz Club Deutschland
DÖIM – Dachverband Österreichischer Interim Manager



Professional Experience

since 2008 **Waterbergh Management** (Owner)
Hightech Start-up Consulting
Business Planning, Deal Structuring, Negotiation, Financing, Licensing, Business Development, Interim Management, Coaching & Training

since 2019 **Stams Diagnostics** (Founder & CEO)
Biotech Company developing nano particles for advanced diagnostics & therapies
www.stams-diagnostics.com

2004 - 2008 **AlcaSynn Pharmaceuticals** (Managing Director)
Drug development company focusing on small molecules of the morphinan group (www.sanochemia.at).
Set up of organization
Acquisition of grants and soft loans > € 1 million
Trade sale to Sanochemia Pharmazeutika AG for € 20 million (post money valuation)
Project management according to PMA / IPMA guidelines for the development and production of HAPI GMP material for GLP toxicity testing. Coordination of nine working groups. Time frame: 18 months. Manufacturing site: Sanochemia.

2002 – 2004 **CAST - Center for Academic Spin-offs Tyrol** (Portfolio Manager)
Technology transfer centre based at the University of Innsbruck, Tyrol, Austria. CAST offers management consulting and seed financing (www.cast-tyrol.at).
Portfolio management, interim management, venture development, fundraising.

- 2001 – 2002 **Roche Innovatis** (Interim Manager)
Developer, manufacturer, and distributor of laboratory devices for automated cell culture analysis for the pharmaceutical and biotech industry (www.innovatis.com).
- Redesign and setup of organizational structure, workflow management, product development, and negotiation of suppliers, subsequent to a growth financing by Ventizz Capital Partners, Düsseldorf.
- 2000 – 2001 **IMH Venture Capital** (Interim Investment Manager)
International venture capital company with over EUR 100 mn assets under management. Since 2003, the IMH-funds are being managed by Triginta Capital (www.triginta-capital.com).
- Planning and execution of the life sciences competence centre within IMH. Managing due diligence processes, deal structuring, financing, and deal monitoring of early-stage life sciences companies.
- 2000 – 2002 **IVP - Innovations & Venture – Partners GmbH** (Venture Capital Advisor)
Management consultancy, Berlin – Nuremberg – Munich, focusing on venture capital and private equity financing as well as turn-around management. In 2005 IVP Innovations & Venture - Partners merged with FairVest to form Concentro Management (www.concentro.de).
- Head of the Competence Center 'Life Sciences'
Consulting of Venture Capital Firms: venture screen / due diligence
Start-up Consulting: acquisition of venture capital / interim management

Activities

- since 2019 **Member of the Project Advisory Board of INiTS**, Vienna
INiTS is the business incubator of Vienna, Austria.
- since 2018 **Member of the Advisory Board of Alpine Quantum Technologies**, Innsbruck
AQT realizes the first general-purpose Quantum Computer.
- since 2018 **Member of the Board of Regenta Pharmaceutical**, Singapore
Regenta Pharmaceuticals is a biopharmaceutical company headquartered in Beijing, China and Singapore bringing innovative medicines to patients in China and around Asia.
- since 2015 **Lecturer in Financial Planning and Management at UFL**, Liechtenstein
UFL is the Private University in the Principality of Liechtenstein.
- 2016 - 2019 **Lecturer in Entrepreneurship & Innovation, and Marketing, at MCI**, Innsbruck
MCI Management Center Innsbruck – The Entrepreneurial School®
- 2015 **Coach & Panelist at the Ignite Training Program for Entrepreneurship, Cambridge Judge Business School**

Ignite is an intensive, one-week training program for aspiring entrepreneurs and corporate innovators to trial and prepare business ideas for the commercial environment.

- 2012 - 2019 **Member of the Advisory Board of tech2b**, Linz
tech2b Inkubator GmbH is the Upper Austrian business high-tech incubator.
- 2009 - 2010 **Shareholder & Coach of peakfactor GmbH**, Berlin
Science & business network for decision makers and professionals in the pharmaceutical and biotech industries.
- 2008 **Member of the Shareholder Committee of Axon Neurosciences**, Vienna
Developing therapeutic small molecules and vaccines for Alzheimer's disease.
- 2004 - 2017 **Juror and Coach for Science4Life Venture Cup**
The European key business plan competition for life sciences and chemistry.
- 2002 **Author of a Book Chapter in 'Gene Technology as an Economic Factor'**
A workshop at the 'Berlin-Brandenburg Academy of Science'
"Gene technology as an economic factor: definitions and assessment criteria, a Workshop"
published by K. Köchy and F. Hucho, Spektrum, Akademischer Verlag, 2002
- 1999 **Peer Reviewer for Graefes Arch. Clin. Exp. Ophthalmol.**
Referee in the peer review procedure of the international scientific journal
Graefes Archive for Clinical and Experimental Ophthalmology

Advanced Education

- 2019 **Certification as Interim Manager**
incite, Vienna, according to ISO 17024
- 8/2019 **Learning Journey to Digital Rwanda, Kigali**
Ecotec, Vienna
- 1/2019 **Learning Journey to Silicon Savannah, Nairobi**
Ecotec, Vienna
- 2018 **Art of Hosting – Professional Programme on Facilitation and Participatory Leadership**
European Forum Alpbach, Alpbach
- 2018 **Organization Design Work Shop**
Handelsblatt Fachmedien, Cologne
- 2017 **Global Innovation Expert Program Module**
Innovation Orbit, Vienna
- 2013 **Conducting Difficult Negotiations**
plcd - Pharma Lizenz Club Deutschland, Mannheim

- 2010 **Licensing & Business Development**
plcd - Pharma Lizenz Club Deutschland, Berlin
- 2009 **Scientific Market Positioning**
plcd - Pharma Lizenz Club Deutschland, Darmstadt
- 2008 **License Contract Valuation**
Avance, Mannheim
- 2005 **Negotiation Strategies Course**
EBD Group, Munich
- 2004 **Licensing in the Pharmaceutical and Biotech Industries**
Forum Institute for Management, Heidelberg
- 2004 **Marketing of Scientific Study Results**
Forum Institute for Management, Heidelberg
- 2001 **Legal Structuring of Venture Capital Transactions**
Euroforum, Hamburg
- 2000 - 2001 **Postgraduate 'BioBusiness'**
University of Heidelberg
Management of high-tech companies, accounting, financing & valuation, controlling, patenting & licensing
- 2000 **Accounting & Balancing**
Haufe Akademie, Munich

Grants & Awards

- 2003 **Science4Life Venture Cup 2003** (30 T€ prize-money)
The European key business plan competition for life sciences and chemistry.
- 1999 **Borchers Plakette** - Award of the Technical University Aachen
for my PhD Thesis with distinction
- 1991 **Scholarships**, Carl-Duisberg-Foundation and Bayer AG, Leverkusen

Academic Education

- 2000 **Doctor rerum medicinalium**, ophthalmology (magna cum laude)
University of Cologne, Medical School
Investigations into the pathogenesis of AMD (age-related macular degeneration), with a focus on the processing of peroxidized lipids and proteins in the retina of rats.

A total of 11 scientific full papers. Key publications are:

- Oxidation causes melanin fluorescence
Invest Ophthalmol Vis Sci. 2001 Jan;42(1):241-6.
- Ultrastructural localization of light-induced lipid peroxides in the rat retina.
Invest Ophthalmol Vis Sci. 1999 Sep;40(10):2314-21.

1999

Doctor rerum naturalium, cell biology (summa cum laude)

Technical University Aachen (RWTH)

Development of the first electron microscopic technique for the ultrastructural localization of lipid peroxides.

- 'Ultrastructural localization of light-induced lipid peroxides'
Methods Enzymol. 2002;352:378-91

1993 - 1994

Diploma Thesis, protein chemistry (summa cum laude)

Diabetes Research Center, Dusseldorf

Signal transduction of the insulin receptor – investigation of the autophosphorylation sites of the intracellular domain of the insulin receptor

1987 – 1993

Master Degree in Biology (Dipl. Biol. - summa cum laude)

University of Cologne

Advanced courses in biochemistry, molecular genetics, organic chemistry, and botany